



# EDITORIALIST THE NEW THE NAME OF THE NAME

We are currently living in a Historical Period where all the stuffy effects of the Worldwide Economical Crisis, started in 2008, are defining a New Age. We are facing an Epochal Change. The Economical System developed in the last 20 years is definitely shorting out. The transition time in which we are presently settled is driving us in a new Economical Age where the main features are still not defined.

Considering this big change and all consequent meaningful and concrete Difficulties, our Company decided to face the Future and Its Uncertainties with an Enterprising Spirit and a Long Term Vision. Fearless and Full of Enthusiasm. Starting from the second half of 2011 we performed a real Revolution in our Organization, containing the following Targets:

- Increase of the Efficiency and Performances at all Company Levels;
- Increase of both the Production Capacity and the Productivity;
- Launch of a huge number of new Products;
- Reduction of the «Time to Market » both in the New Products Development and in the Customization of the Existing Products Offer;
- New Technology Development;
- Strengthening of Our Team.

Moreover, M.D. decided to value the Industrial Activity in Italy, investing meaningfully in its own Italian Structure. We want to show not only chatting

but with concrete Facts, that in Europe and in Italy, it is still possible to produce sensors which for Quality, Performances, Efficiency and Service can Compete and Win with all Sensors Producers settled in other Countries where there are significant cost advantages.

We feel really proud of what our People are realizing to reach such a Target. The Excellent Technological Depth of This Company, coming from 42 years of Activity, has been highlighted from the most modern Management and Production Process, and also from the deep Passion and Well-Established Working Culture of our Persons.

For the ones still not knowing us, we believe that the best way to have a clear Picture of our Products, our Capabilities and our Structure is to visit us. To see with their own eyes who we are, what we are doing and how we are performing all this, is the right approach to realize that M.D. Micro Detectors is the right Partner for all Companies believing in Excellence, in Efficiency and in Quality.

The second edition of M.D News is going to introduce you in many News referred to us. Our Organization is full available to show you and better explain in details all what we are summarizing in the following pages.

Giacomo Villano Chief Executive Officer







Starting from the second half of 2011, M.D. Micro Detectors has introduced and endorsed the Lean Thinking concepts, which are presently driving and living in the whole company Organization.

With Pride, M.D. may say to have a real Lean Working System granting to all its Customers the Highest Service Level and a Production System able to ensure Quantity, Efficiency and total Quality.

M.D. is proud to have a full integrated Process: from the New Products Development to the Customers shipment. With this aim, in the last two years, the main strategical activities have been reinternalized.

With the Lean Thinking Introduction, the Organization and all daily People Behaviours, have been adapted to the constant Application of such Principles:

- Efficiency
- Flov
- Standardization
- Visual Management
- Team Working
- Reduction of all Indirect and "No Value Added" Activities

#### **Lean in Operations: The Company Heart**

Through the complete revised Factory Lay Out, the radical Organization Change and the realization of new Pre Assembly and Assembly lines, M.D. obtained significant results in Efficiency and Production Capacity, Throughput Time Reduction, Rationalization of the available Spaces and of the Working Capital.

#### Lean in Research & Development: The Company Brain

Together with the new Products Road Map Activation, something never happened before in the whole Company History, the Lean Principles Application have been enlarged to the Research & Development Area.

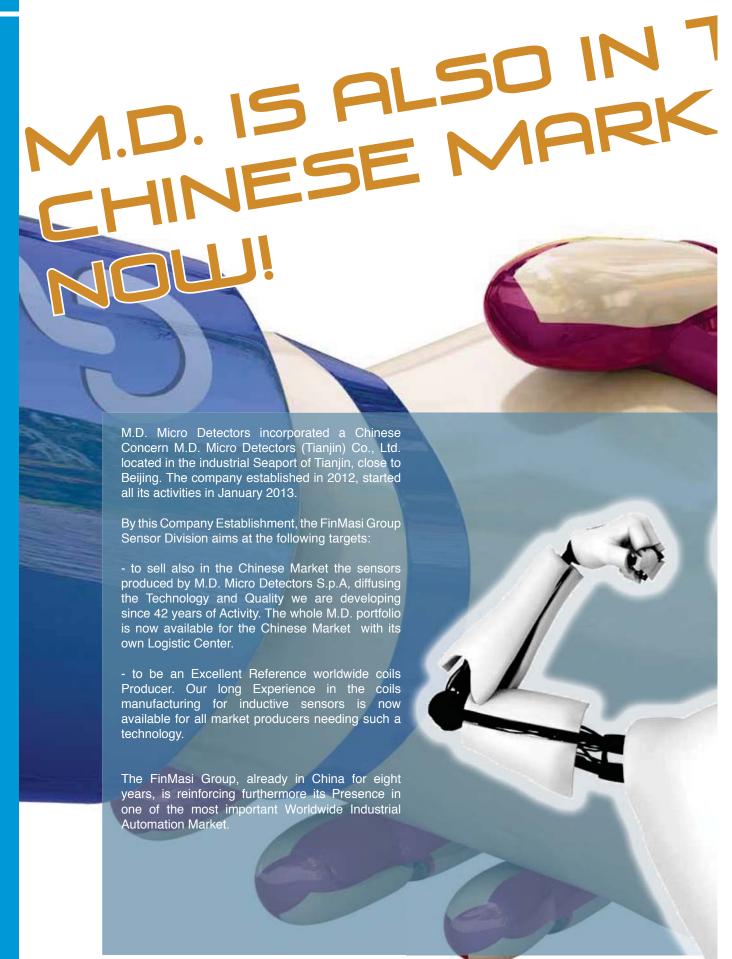
Through the revised Organization and the Development Process Improvement, M.D. got important results in the Efficiency Increase and Time to Market Reduction both for the new products Development and the Present Range Customization.

#### The Lean Company

Thanks to a proper and, without exageration, "definable" Revolution, today M.D. can supply to all Customers the Highest Service and Flexibility level from all points of view.













Food & Beverage Industry requires parts and systems able to grant an extreme resistance both in the raw material used to manufacture them, and also in the typical harsh conditions where they are normally settled.

M.D. Micro Detectors solutions have been designed to grant a long durability: a complete offer with protection rating of IP69K according to the DIN 40050 standard, and ECOLAB and DIVERSEY certified.

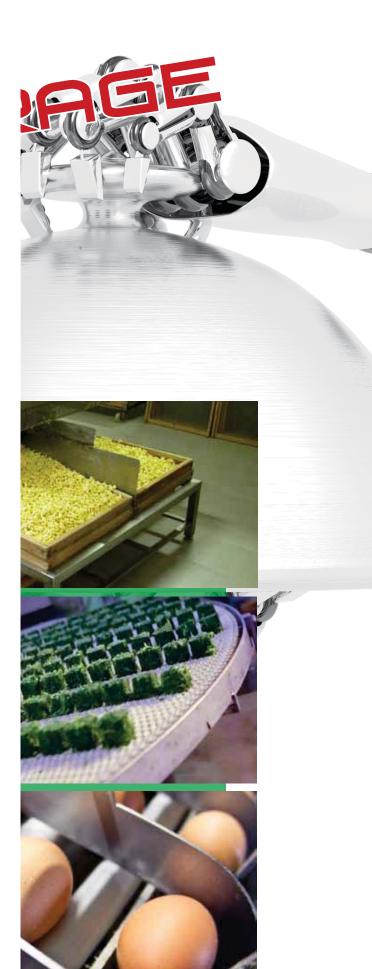
During the cleaning process very often the pressure washers use high pressure water jets of about 100 bar and with temperature which can reach 80°C together with aggressive detergents and disinfectants, such as alkaline products and soap containing chlorine.

The M.D. Micro Detectors sensors have been built to work in this harsh application, and their technical features allow not only to improve the production quality, but also to reduce all products scraps, and speed up the automatized food industry processes.

The M.D. Micro Detectors offer is particularly complete and realized through the following products:

- Inductive sensors PF series
- M18 Photoelectric sensors FF series
- Safety Light Grids with Heating Protection LS2 and LS4 series, K and H versions.





#### **Inductive Sensors PF series**

- M12, M18 and Ø17,5 mm versions
- AISI316L Steel Housing (DIN 1.4404)
- Sensitive part in PPS plastic material (FDA certified)
- Shielded and Unshielded models
- Standard and long Distance detecting Range
- up to 2KHz Switching Frequency
- Models available with M12 plug
- IP67, IP68, IP69K Protection degree
- 2 Different temperature working range -40°...+80°C or -25°...+110°C
- ECOLAB and DIVERSEY Certification





#### **Photoelectric Sensors FF series**

- M18x1 mm or Ø17,5 mm Housing
- Axial Optics
- Wide range of availabe optical functions
- AISI316L Steel Housing (DIN 1.4404)
- Plastic Lenses (FDA certified)
- Inductive Technology Teach-In button (M.D. Micro Detectors patented)
- up to 500Hz Switching Frequency
- Available Models with M12 plug
- IP67, IP68, IP69K Protection Degree
- Temperature range -25°...+80°C
- ECOLAB and DIVERSEY Certification





### Safety Light Grids LS2 e LS4 series, H and K series

- IP69K Protection Degree:
  - K model without Heating System
  - H model with Heating System
- Type 2 and 4
- Finger Protection: 14 mm
- Hand Protection: 30 mm
- Body protection: 2, 3 and 4 beams
- Different working range available
- Working Temperature Range:
  - 0°...+55°C for K model
  - -25°...+55°C for H model



















# SINCESTIONS ALL SOLUTIONS ALL

New

**QMRS** 

**New BGS version of QM series** 

The QM Photolectric Family has been enlarged with a new Model QMRS, the new miniaturized cubic Photolectric sensor with background suppression. The QMRS is a really performing product thanks to the mechanical multiturn trimmer adjustment and to the 1 kHz High switching Frequency which allows a really precise and stable detection on the object. The particularly visible RED emission and the bright SPOT extremely defined, make quicker and easier the product installation and alignment procedure. Through the adjusting range from 30 mm up to 200 mm this sensor can be fitted in the largest application field. The product is available in the **PNP** and **NPN** configuration with cable output, 4 pins M8 Plug, pig tail both M8 and M12. The background suppression function through the optical triangulation technology, can detect objects of different colour at the same distance, since it reduces the sensor dipendence from the quantity of reflected light of the object.

**FG** series Improved performances

lmproved model

A further innovation in the Photoelectric Family is the new version of the cubic FG sensor type with improved performances. The FG Photolectric series has 2 different background suppression versions types with different working range which can reach up to 600 mm, a polarized retroflective up to

12 m and thru beam version with working distance of 50 m.

The product has been significantly improved compared to the previous version. Its dimensions, the turning M12 plug or the pre-wired cable, make easier any installation in reduced space. Moreover, the visible LED makes still easier the installation process and quicker the sensor set up.



**New BGS version of FAL series** 

The FAL Family is now complete with the new FALS and FALW version, cylindrical Photoelectric Laser Sensor with Background Suppression. The product is available both in the axial version and in the radial one. The sensitivity adjustment is possible from 25 to 100 mm for the axial Laser Class I, while for the Laser Class II it is from 30 to 150 mm. For the radial version the adjusting range is from 25 mm to 130 mm, with Laser Class II. Thanks to the real small and focused bright **SPOT** and to the **1,5 kHz** switching frequency, this model grants a real precise and stable detecting performance on the object. The trimmer sensitivity adjustment allows an easy and quick set up phase, making possible the high speed small object detection.

The sensor is available both in NPN/PNP version, and complementary outputs.





M.D. Micro Detectors is glad to announce the introduction on the Market of 2 new families of ultrasonic sensor in the M30 housing: UT1D and UT1F. The Ultrasonic sensors portfolio becomes even more complete and competitive

**UT1D family sensors**, working from **200 mm** up to **4.300 mm**, are characterized by the high working range, offering the widest operating distance normally reachable by products with bigger dimensions and higher costs. Moreover they can grant their perfect functioning with an extremely reduced blind zone.

The really compact plastic body, only **89.5 mm**, makes possible the installation in really reduced spaces.

**UT1F Family sensors**, with plastic body in **90 mm** dimension, included the large front part, are the most compact sensors present on the Market which can reach a working detecting distance of about **6 m**.

Both families have a **12 V** minimum power supply which allows battery application, as for example, agricoltural machinery.

**UT1D** and **UT1F** models are supplied with a new SW extremely complete and performing which allows different operating and functional modes selectable by the **Set Teach In button**.

This feature grants a cost optimization in stock management and also a part number reduction thanks to its multifunctionality.

The double digital output model, for example, reduces in 1 only part number 3 different functionalities/outputs:

- Adjustable hysteresis function fittable in all level control applications
- Window Mode
- Complementary outputs.

The Synchronization function makes possible the installation of the sensor one close to the others avoiding any interference, and ensuring an easier installation, and increasing the efficiency and the production realiability of any application.

Three **LEDs** available, visible through the transparent plug, indicate the output states, the adjusting procedure (**orange Led**) and ECHO (**green Led**), really useful for the sensor alignement on the detectable object.

All **UT1D** and **UT1F** series models are completely filled in with resin and with IP67 protection degree, allowing the use also in high vibrating application fields.





## SORPACT HOUS SCELLENT RES EXCELLANCE PERFORMANCE

M.D. Micro Detectors, with a view to its continuous ultrasonic sensors portfolio update, is glad to introduce a further enlargement in the UK6 short body sensors range, through the new UK6A family and the new single analog output and NPN models.

The **UK6A** series is characterized by an **extremely short blind zone** of only **30 mm** and a switching frequency of **40 Hz**, which allows its use in application typically needing photoelectric technology such as **packaging** and **bottling**.

The currently series UK6B and UK6C improve their performances reducing the blind zone from 100 to 80 mm for the "B" models and from 150 to 100 mm for the "C" models, keeping the same maximum operating distances.

The analog outputs 4-20 mA and 0-10 V together with the single **NPN** digital output models complete the offer of the **UK6** family allowing to perform detection but also measurement applications such as powders or liquids level control, indipendently from the color of the material to be detected.

All the UK6 models can provide both the "single point" function (i.e. background suppression function mode) and the "window" one depending on the setting performed; it is also possible to reverse the analog output slope and, on the models with digital output, to configure the

output status NO or NC; the scalability of the working range improves the resolution of the analog outputs performing really accurate measures. Two highly visible indicator LEDs placed on the back of the body, through the transparent M12 plug, display information about the output status (orange LED) and about the level of the echo signal received (green LED), moreover, also the threaded part of the housing has been increased: starting from a total plastic body length of 43.8 mm, the threaded part reaches now 38.3 mm for an optimal mounting.

The introduction of the cable models in addition to the M12 4 poles connector ones, make the UK6 ultrasonic sensor family one of the most complete ultrasonic series with short body on the Market.

The **UK6** models are completely filled in with resin and provide an **IP67** mechanical protection, allowing their use in high vibration applications; UK6 items are **cULus** approved (connector exit).





New: cable models available

Vac

PNP - NO e NC

NPN - NO e NC

2 x PNP
with hysteresis function
2 x NPN
with hysteresis function
PNP - NO / NC
NPN - NO / NC

0...10 V 4...20 mA 2 x PNP - NO / NC 2 x NPN - NO / NC

1 x PNP - NO / NC + 4...20 mA 1 x NPN - NO / NC + 4...20 mA

output type

temperature range

protection degree

front-end material

M18 - short housing							
UK6A New cULus series	UK6B New models	UK6C New models					
New: reduced blind zone	Total Control of the	(de					
M18 - short housing	M18 - short housing	M18 - short housing					
30300 mm	80300 mm	100900 mm					
_	_	_					
•	•	•					
_	_	_					
_	_	_					
_	_	_					
_	_	_					
_		_					
Teach-in cable	Teach-in cable	Teach-in cable					
Teach-in cable	Teach-in cable	Teach-in cable					
Teach-in cable	Teach-in cable	Teach-in cable					
_	<u> </u>	<u>—</u>					
_	_	_					
_	_						
-20°C+60°C	-20°C+60°C	-20°C+60°C					
IP67	IP67	IP67					
PBT	PBT	PBT					
epoxy glass resin	epoxy glass resin	epoxy glass resin					
•	•	•					
•	•	•					
_	_	_					
_	_						
CUL US LISTED ( €	CUL US LISTED (Flug exit)	cUL us usted (€					





			63			
dimensions		M18	M30		7 x 30 x 50 mm	15 x 35 x 55 mm
standard shielded		38 mm	216 mm	16 mm		_
standard unshielded		312 mm	425 mm	_		_
long distance shielded		_	_		5/6/7/10 mm	425 mm
long distance unshielded		_	_	_		_
standard housing		•	•		•	•
short housing		_	_		_	_
miniaturized housi	ng	_	_		_	_
supply voltage	Vdc	•	•		•	•
	Vac	•	•		_	_
NPN - PNP - PNP - PNP - NPN -	NPN - NO	_	_		•	_
	NPN - NC	_	_		•	_
	PNP - NO	_	_		•	_
	PNP - NC		_		_	_
	PNP - NO + NC	•	•		_	•
	NPN - NO + NC	•	•		_	•
	DECOUT®	_	_		_	_
	SCR	•	•		_	_
	010 V	_	_		_	_
	420 mA	_	_			_
temperature range		-25°C+80°C	-25°C+80°C		-0°C+60°C	-25°C+80°C
protection degree		IP67	IP67		IP67	IP67
housing material		PE	PE / stainless steel		noryl	PC
active head materi	al				noryl	PC
	cable	•	•		•	•
	M8 plug	_	_		_	_
	M12 plug	•	•		_	•
ATEX			_		_	_
other certifications		CUL)US LISTED (€	c∰us Listed <b>(</b> €		C€	cŪL us LISTED (€



M.D. Micro Detectors, is glad to inform you that always in the continuous development and widening of Proxy family range, introduces the **new miniaturized inductive sensors:** 

- AC1 series = Ø4
- AD1 series = M5
- AHS series = Ø6.5
- AES series = M8

Through these new models introduction, today, the M.D. Micro Detectors proxy product portfolio is settled as one of the most competitive and complete of the Industrial automation market.

The new miniaturized inductive sensors are now available in the shielded version, both with standard detecting range (Sn = 0.8 for AC1/AD1 models and Sn = 1.5 mm for AHS/AES models) and with **long distance** one (Sn = 1.5 mm for AC1/AD1 models and Sn = 2 mm for AHS/AES models).

All models are supplied with **Steel Housing**, to be the suitable solution for all harsh application field; the extremely small dimension and high switching frequency make these models particularly precise and repeatitive during the detection.

Available the **NPN** or **PNP** outputs, with NO and NC logic, with 2 m cable or M8 plug; all models are available with CE and UL certification.

#### Main features:

- Extremely reduced dimensions
- Cable version or M8 plug
- Steel Housing
- IP67 protection degree
- UL Cerification

#### Applications:

- Robotics
- Metal Working Machines
- Textile
- Packaging
- Production processes

The new miniaturized inductive series will be available for sales in June 2013.





M.D. Micro Detectors, a constant reference for the development and production of detection light grids, provides the **NX** and **CST539** series, **Area Sensors** specifically developed for the **Vending Machines Market**.

The NX model, mounted inside the automatic dispenser drawer (emitter and receiver units are placed on the drawer edges), is used to detect any types of objects such as snacks, cigarette packs, DVD, bottles and generally it can detect objects smaller than Ø 5 mm into a working range of 2 meters.

No housing and radial optics allow product installation even in the smallest and most unconfortable places of the machine. The versions with the anti-moisture treatment (a protective layer applied on the product), are the most suitable solution for vending machines usually equipped with an internal refrigerator, since they avoid functioning problems due to the condensation normally created from the opened cover.

The **CST539** model is specifically designed for the falling objects detection (from the storage position to the automatic dispenser drawer) and to cover the most demanding installation conditions, such as misalignment between emitter and receiver units, or in case of dirty lenses caused, for example, by the breaking of bottles inside the vending machine.

A green LED placed on the receiver unit side displays received signal level while yellow LED on receiver front side displays the otuput status, which indicates the objects falling inside the automatic dispendser drawer. Thanks to them a quick and efficient barrier diagnostic can be performed.

Other available functions are the following:

- displaying of blocked products on the antiintrusion blade of the drawer
- anti-intrusion function to avoid product theft

Emitter and Receiver units are supplied pre-wired to simplify and speed up the mounting on the machine.

Both solutions guarantee high function reliability and reduce the maintenance activities of the reading system.





# Area Sensors Special NX CST539-L and CST539-S

20					
dimensions			41x18x140157 mm	24.3x1.7x203.2 mm	
sensing distance			0,372 m	420 mm (CST539-S) 530 mm (CST539-L)	
controlled area heig	controlled area height		from 132 mm to 150 mm	180 mm	
minimum detectable object			up to ø 5 mm	up to10x10 mm (CST539-S) up to11x11 mm (CST539-L)	
number of optics			14 / 16	16	
optics step			10 mm	10 mm min./14 mm max	
power supply	Vdc		•	•	
	Vac		_	•	
output type	NPN + PNP - NO		_	_	
	NPN + PNP - NC		_	_	
	NPN - NO / NC		_	_	
	PNP - NO / NC		_	_	
	PNP - NO		•	_	
	NPN - NO		•	_	
PNP - NC NPN - NC			•	_	
			•	_	
	NPN +420 mA + 010\	/	_	_	
	optoisolated, 20 mA		_	•	
	parallels		_	_	
temperature range			0°C+55°C	2°C+42°C	
protection degree			undefined	IP67	
housing material			without housing	crystal polystyrole	
head material			no optics	crystal polystyrole	
output	cable		_	•	
	M12 plug		_	_	
	MOLEX 22-05-7048		•	_	
ATEX			_	_	

### Solutions for soft ice cream or yogurt dispenser machines

M.D. Micro Detectors offers several solutions for soft ice cream or yogurt dispenser machines.

Photoelectric sensors properly installed are used to identify the operator's hand in order to activate the compressor. This solution allows the system to save time, performing a precise dispensing without waste or machine malfunctions. Some models uses the **Photoelectric Sensors FAR2 series**, guaranteeing an accurate and reliable detection of the operator's hand.



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M.D. Micro Detectors, as a continuos updating of its product range, is glad to inform you about the introduction of three new safety light curtains series, each one equipped with an integrated control unit: LS2, LS4 and LP4 type.

LS2 and LS4 series, respectively Type 2 (SIL 2 SILCL 2 PL d) and Type 4 (SIL 3 SILCL 3 PL e), are characterized by a short body and by absence of dead zone on one of the two sides, so they can guarantee a 40 mm resolution in case of angular installations of 30 mm and 40 mm resolution models.

LS2 series is available in hand protection version (30 mm), presence check version (50 mm and 90 mm) and also in access control version (2,3 and 4 beams), with 1,500 mm maximum controlled height and operating distance up to 12 m.

LS4 series offers also finger protection models (14 mm) and a 20 m improved operating distance, in addition to all LS2 series resolutions and to 12 m standard range.

Moreover, thanks to the master/slave (up to 2 slaves) configuration option, it grants a bigger flexibility installation, easily fitting on the machine structure through a quick cable connection.

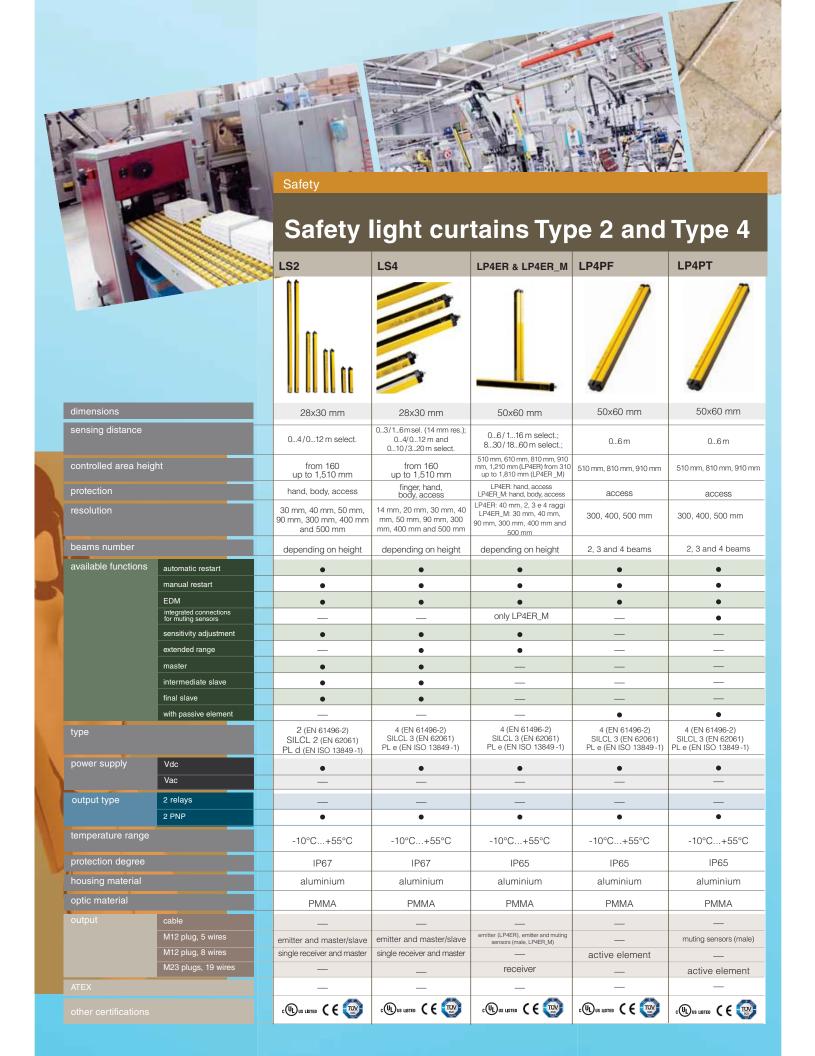
Even for an easier and quicker installation and setting up process, LS2 and LS4 have been equipped with an **anti-interference function**, which allows the selection of two different ranges through cable. Such a system avoids any mutual interference trouble between devices.

Type 4 (SIL3 SILCL3 PLe) LP4 series with bigger body is typically used in palletizers and material handling applications thanks to its integrated Muting function which allows toconnect up to 4 muting sensors (single and double directions). Both hand protection and access control up to 60 m range and a maximum protected height up to 1,800 mm are available.

LP4 reflective models with passive element, are the right solution for the customers, since they reduce and speed up the cabling phase and they can be installed in reduced spaces where power supply cable installation is usually difficult.

LP4 models are available both with and without muting function, and also with override function. Models with 2,3,4 beams and 6 m maximum operative distance are also available with passive element.

All series are TÜV SUD and cULus certified.



Micro Detectors

Italian Sensors Technology

M.D Micro Detectors S.p.A. is able, moreover, to propose and realize versions and customizations of the products already

listed in the catalogue, basing them on

The production and development processes,

based on Lean Manufacturing principles,

Therefore, the very high M.D Micro Detectors S.p.A. quality has been proven

by all certifications the Company has got in

very short time: the whole System is ISO

9001:2008 norms complying, and a huge

amount of products is CE,ATEX, cULus,

Diversey, TÜV and Ecolab certified.



specific Customers requirements, and it is also in measure to develop innovative solutions for industrial applications using its M.D. Micro Detectors S.p.A is a Company rich in terms of human, professional and material tradition and heritage, which is nowadays a worldwide synonymous of technology, quality, reliability, continuity, service and innovation.

are subject to continuous controls and all products are always double checked. It will be enough, just to reinforce the idea of innovation leading the whole Company spirit, to think that it has been the first industrial reality to produce the photoelectric sensor M18, today considered an international standard, and also one of the first companies to realize different types of area sensors.

Since ever quality and reliability of the products, based also on the customer satisfaction requirements, are the main drivers of the Company strategy.

The products portfolio is composed of 6 segments:

- Photoelectric Sensors **Proximity Sensors** Ultrasonic Sensors **Area Sensors**
- Safety Devices Accessories

own technology.

We will also attend the German SPS event in Nuremberg from 26th to 28th November 2013

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